

P.O. Box 1520
Crestwood, KY 40014
877-QUANICS



Quanics, Inc. is focused on providing complete system solutions to the enhanced wastewater industry. Complete system sales will be achieved by focusing our time and energy on developing and expanding a dedicated and exclusive Certified Dealer and Provider Network. This focused marketing strategy will enable Quanics to build long-term mutually beneficial relationships with select customers. The Quanics Certified network of partners will consist of two distinct groups of individuals each with its own responsibilities and expected performance.

Advanced Treatment Systems

Certified
Dealer

Certified Dealer

The Quanics Certified Dealer is an individual or company that ultimately becomes an extension of Quanics in a defined geographic area. They are expected to create and maintain the market in their area.

Key Characteristics of a Certified Dealer

- * Provide complete turnkey packages to their customers including design, installation and maintenance.
- * Ability to conduct and provide training and oversight to all stakeholders in their area.
- * Exclusive relationship with Quanics.
- * Demonstrate their knowledge of and relationship with the regulatory community in their area.
- * Capability and desire to market Quanics and their services.
- * Provide assistance and oversight to the designers and engineers.
- * Provide support in terms of warranty and replacement parts.

Responsibilities of a Certified Dealer

- * Represent Quanics in a professional manner.
- * Purchase complete system packages.
- * Meet and/or exceed annual sales goals.
- * Provide complete system oversight.
- * Seek out and develop system projects.
- * Provide technical and design assistance to engineers, designers and regulatory communities.
- * Manage all warranty claims and system troubleshooting.
- * Maintain all system records and provide appropriate reporting.
- * Coordinate any required system testing.

Benefits from Quanics

- * Exclusive territory
- * 40% discount off list pricing, 20% discount off contractor pricing
- * Access to additional support services (technical, engineering, media)

Advanced Treatment Systems

Certified
Provider

Certified Provider

The Quanics Certified Provider is an individual or company that provides services to their customers using Quanics products. This service may include installation, maintenance or sales. In areas not serviced by a Certified Dealer, Quanics will utilize the Certified Provider

to assist in the selling and oversight of a system package. Individual geographic areas will not be defined, however, these Providers will be preferred and included in any referral list.

Key Characteristics of a Certified Provider

- * Technical competence in the advanced wastewater industry.
- * Positive relationship with regulatory community.
- * Reputable long-term business.

Responsibilities of a Certified Provider

- * Provide installation, maintenance and/or sales services to the end user of Quanics products.
- * Receive appropriate product training from Quanics.
- * Assist in regulatory approval.
- * Provide any system reporting to Certified Dealer, Regulator and/or Quanics.
- * Assist in system troubleshooting and provide in the field correction or repair.

Benefits from Quanics

- * 30% discount off list pricing, 10% discount off contractor pricing
- * Access to additional support services (technical, engineering, media)

P.O. Box 1520
Crestwood, KY 40014
877-QUANICS



Dealer Provider

See opposite side for details

Complete application and mail to: Quanics Incorporated, P.O. Box 1520, Crestwood, KY 40014 or fax to: 502-992-8249
New dealers must place order of ATS system within 30 days from application approval or dealership will become invalid.

Billing/Shipping Information

Individual Name _____ Company Name _____

Street Address _____

City _____ County _____ State _____ ZIP _____

Mailing Address (If different) _____

City _____ County _____ State _____ ZIP _____

Business Phone () _____ Fax () _____

Pager () _____ Mobile () _____

Your Title _____

Your Company Information

Type of Business _____

Years in Business _____ Number of Employees _____

Work is conducted from: Home Shop Other: _____

Are purchase orders issued? Yes No

If yes, by whom? _____

Is company sales tax exempt? Yes No (If yes, please attach an exemption certification.)

References

Major suppliers, regulatory agencies or customers (must include at least three, attach separate sheet if necessary).

1. Name _____ Address _____

City, _____ State, _____ ZIP _____ Phone _____

2. Name _____ Address _____

City, _____ State, _____ ZIP _____ Phone _____

3. Name _____ Address _____

City, _____ State, _____ ZIP _____ Phone _____